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BEFORE THE ARIZONA CORPORATION COMMISSION ...

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COMMISSIONERS

TOM FORESE - Chairman **BOB BURNS** ANDY TOBIN **BOYD DUNN** JUSTIN OLSON

In the matter of:

JACOB WOHL, a single man,

MATTHEW JOHNSON, a single man,

WOHL CAPITAL INVESTMENT GROUP, LLC, a California limited liability company,

NEX CAPITAL MANAGEMENT, LLC, a Delaware limited liability company,

MONTGOMERY ASSETS, INC., a Wyoming corporation,

Respondents.

DOCKET NO. S-20986A-16-0340

JOINT MOTION FOR ENTRY OF NUNC PRO TUNC ORDER

Arizona Corporation Commission

DOCKETED

DEC 1 - 2017

DOCKETED BY

Securities Division ("Division") of the Arizona Corporation Commission ("Commission") and Respondents Jacob Wohl ("Wohl"), Matthew Johnson, Wohl Capital Investment Group, LLC ("WCIG"), NeX Capital Management, LLC, and Montgomery Assets, Inc. (collectively, "Respondents"), by and through counsel undersigned, hereby submit their Joint Motion for Entry of Nunc Pro Tunc Order. Good cause exists for the entry of a nunc pro tunc order because such an order is necessary to incorporate the amendments approved by the Commission during the October 23, 2017 Open Meeting.

On October 6, 2017, the Division filed an Order to Cease and Desist, Order for Restitution, Order for Administrative Penalties, and Consent to Same ("Order and Consent"). The Order and Consent ordered, inter alia, Wohl and WCIG to make a \$16,459.36 restitution payment on the date of entry of the Order and Consent. On October 23, 2017, shortly before the Commission

addressed the consent agenda, Respondents' counsel advised the Division that Wohl and WCIG would need an additional 30 days to make the initial \$16,459.36 restitution payment. After bringing the development to the Commission's attention, a discussion on the record took place during which the Division and Respondents, through counsel, agreed to the following amendments to the Order and Consent:

- The initial restitution payment of \$16,459.36 is due on November 22, 2017;
- The remaining restitution balance of \$16,459.36 shall be paid by Wohl and WCIG over 12 months in equal installments of \$1,371.61, beginning on December 1, 2017;
- If Wohl and WCIG fail to make each restitution payment in full when due, any outstanding balance of the restitution amount may be deemed in default; and
- The administrative penalties of \$5,000 shall be paid by Respondents over 12 months in equal installments of \$416.67 beginning on December 1, 2017.

Following the discussion on the record, the Commission verbally approved the foregoing amendments. On November 7, 2017, the Order and Consent was signed and entered as Decision No. 76451. Because the Commission signed the Order and Consent as submitted by the Division on October 6, 2017, a nunc pro tunc order is necessary to reconcile the Order and Consent with the Commission's verbal amendments. Accordingly, the Division and Respondents jointly and respectfully request entry of the attached proposed Nunc Pro Tunc Order.

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RESPECTFULLY SUBMITTED this _/st day of December, 2017.

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ARIZONA CORPORATION COMMISSION

Ohris Nichols

Attorney for the Securities Division of the Arizona Corporation Commission

Docket No. S-20986A-16-0340

TIFFANY & BOSCO, P.A.

By: <u>Christopher J. Waznik</u> (with permission)
Christopher J. Waznik
Attorney for Respondents

On this _____ day of December, 2017, the foregoing document was filed with Docket Control as a Securities Division Motion, and copies of the foregoing were mailed on behalf of the Securities Division to the following who have not consented to email service. On this date or as soon as possible thereafter, the Commission's eDocket program will automatically email a link to the foregoing to the following who have consented to email service. Robert D. Mitchell Christopher J. Waznik TIFFANY & BOSCO, P.A. 2525 E. Camelback Road Phoenix, Arizona 85016 Attorneys for Respondents By: Caren Houle

BEFORE THE ARIZONA CORPORATION COMMISSION

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COMMISSIONERS

TOM FORESE - Chairman **BOB BURNS** ANDY TOBIN **BOYD DUNN** JUSTIN OLSON

In the matter of

JACOB WOHL, a single man,

MATTHEW JOHNSON, a single man,

WOHL CAPITAL INVESTMENT GROUP,) LLC, a California limited liability company,)

NEX CAPITAL MANAGEMENT, LLC, a Delaware limited liability company,

MONTGOMERY ASSETS, INC., a Wyoming corporation,

Respondents.

DOCKET NO. S-20986A-16-0340

DECISION NO. 76451

NUNC PRO TUNC ORDER TO CEASE AND DESIST, ORDER FOR RESTITUTION, ORDER FOR ADMINISTRATIVE PENALTIES, AND CONSENT TO SAME BY: JACOB WOHL; MATTHEW JOHNSON; WOHL CAPITAL INVESTMENT GROUP, LLC; NEX CAPITAL MANAGEMENT, LLC; AND MONTGOMERY ASSETS, INC.

Respondents Jacob Wohl, Matthew Johnson, Wohl Capital Investment Group, LLC, NeX Capital Management, LLC, and Montgomery Assets, Inc. ("Respondents") elect to permanently waive any right to a hearing and appeal under Articles 11 and 12 of the Securities Act of Arizona, A.R.S. § 44-1801 et seq. ("Securities Act"), and Articles 7 and 8 of the Arizona Investment Management Act, A.R.S. § 44-3101 et seq. ("IM Act") with respect to this Order to Cease and Desist, Order for Restitution, Order for Administrative Penalties, and Consent to Same ("Order"). Respondents admit the jurisdiction of the Arizona Corporation Commission ("Commission"); neither admit nor deny the Findings of Fact and Conclusions of Law contained in this Order; and consent to the entry of this Order by the Commission.

I.

FINDINGS OF FACT

Respondent Jacob Wohl ("Wohl") is a resident of Los Angeles County, California. 1.

Wohl was managing between \$9 million and \$10 million in assets.

WCIG had no more than 13 investors.

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- 15. Wohl was managing no more than \$500,000 in assets at any time.
- 16. Following Wohl's telephone conversation with Investor 1, Wohl sent Investor 1 a prospectus ("WCIG Prospectus"). The WCIG Prospectus:
 - Stated that investors that had invested by January 1, 2015 with WCIG have made roughly 23% return on investment; and
 - Identified a potential trade as having a 99.5% probability of profit, and described the trade as a textbook trade for WCIG.
- 17. The WCIG Prospectus was accompanied by a Confirmation of Investment Form. Pursuant to the Confirmation of Investment Form, Investor 1 agreed to invest \$15,000 with WCIG. The Confirmation of Investment Form stated that:
 - WCIG is a hedge fund;
 - Wohl is the manager and administrator of the hedge fund; and
 - WCIG charges a 3% fee on the asset value of the fund as well as a 20% fee on any profits earned.
- 18. On March 27, 2015, Investor 1 invested in the WCIG hedge fund by tendering a check for \$15,000 to WCIG.
- 19. In or around July 2015, WCIG sent Investor 1 an Institutional Investor Form.
 Pursuant to the Institutional Investor Form, Investor 1 agreed to invest an additional \$25,000 with WCIG. The Institutional Investor Form stated:
 - Wohl is the manager and administrator of the hedge fund; and
 - WCIG charges a 2.5% fee on the asset value of the fund as well as a 20% fee on any profits earned.
- On July 20, 2015, Investor 1 invested an additional \$25,000 in WCIG via wire transfer.

- 21. In or around October 2015, Investor 1 completed a second Institutional Investor Form. Pursuant to the second Institutional Investor Form, Investor 1 agreed to invest an additional \$35,000 with WCIG. The second Institutional Investor Form stated that:
 - · Wohl is the manager and administrator of the hedge fund; and
 - WCIG charges a 2.5% fee on the asset value of the fund as well as a 20% fee on any profits earned.
- 22. On October 16, 2015, Investor 1 invested an additional \$35,000 in WCIG via wire transfer.
- 23. Investor 1 had no power to participate in the management or operations of WCIG. Investor 1's sole contribution to WCIG was his investment of money.
- 24. On or about December 2, 2015, WCIG sent Investor 1 the November Return Statement, which stated that Investor 1's investment of \$75,000 had appreciated to \$89,461.05.
- 25. In early December 2015, Wohl informed Investor 1 and another Arizona resident ("Investor 2") that he was creating a new hedge fund, NeX, and sent a prospectus for NeX to them. The NeX prospectus states:
 - NeX expects to deliver at least a 20% annual return to investors while taking on less risk than common marketplace benchmarks such as the S&P 500;
 - NeX's "volatility arbitrage" strategy "allows profits regardless of market direction"; and
 - NeX's "interest rate arbitrage" strategy "eliminates exposure to systemic risk within a single market (e.g. S&P 500)."
- 26. On December 17, 2015, Wohl and Johnson met with Investors 1 and 2 at their home in Scottsdale, Arizona to solicit investment in NeX. At the meeting, NeX, Wohl and Johnson presented Investor 1 and Investor 2 with the Investment Management Agreement ("the NeX Agreement"). Pursuant to the NeX Agreement:
 - NeX is deemed "the Advisor" and Investor 1 is deemed "the Client";

- The Client opens a trading account and appoints the Advisor to manage the assets in the account;
- The Client appoints the Advisor as his attorney-in-fact to trade in investments on his behalf;
- The Advisor has authority to make all trading decisions for the account without prior consultation with or notice to the Client;
- The Advisor shall receive a management fee of 2.2% of the funds in the account; and
- The Advisor shall receive a performance fee of 17% of the appreciation of the account.
- 27. Following the December meeting, Investor 1 and Investor 2 each entered into the NeX Agreement.
- 28. Investor 2 invested in NeX by tendering a \$20,000 check to NeX, while Investor 1 agreed with Wohl and Johnson to reinvest his WCIG investment with NeX.
- 29. Investors 1 and 2 had no power to participate in the management or operations of NeX. Their sole contribution to NeX was the investment of money.
- 30. Investor 1 contacted Wohl on January 20, 2016 regarding the return of his WCIG investment and Wohl responded that a check for approximately \$90,000, depending on the final accounting, would be sent to Investor 1 via overnight shipping.
- 31. When Wohl failed to timely return Investor 1's investment, Investor 1 call Wohl on several occasions and left voicemails that Wohl did not return.
- 32. On or about January 28, 2016, WCIG sent Investor 1 a check for \$44,131.69, purportedly in satisfaction of any obligation to Investor 1 regarding his investment with WCIG. The check was not accompanied by any accounting of Investor 1's investment.
- 33. In late January or early February 2016, Investor 2 stopped payment on the \$20,000 check she had tendered to NeX.
 - 34. At all relevant times, Investor 3 has been a resident of Phoenix, Arizona.

35. In or around March 2015, after viewing one of Wohl's media appearances, Investor 3 contacted Wohl regarding to discuss Wohl's hedge fund. Wohl led Investor 3 to believe that he would receive a high rate of return if he invested.

- 36. Following his contact with Wohl, on or around March 31, Investor 3 invested \$5,000 with WCIG by mailing a check to WCIG's address in Corona, California.
- 37. Pursuant to the agreement between WCIG and Investor 3, WCIG was to receive compensation in the form of a 3% management fee and a 20% performance fee on Investor 3's investment.
- 38. Investor 3 had no power to participate in the management or operations of WCIG. Investor 3's sole contribution to WCIG was his investment of money.
- 39. On or around December 30, 2015, Wohl sent an email to Investor 3 stating that the WCIG fund would be closed down on January 15, 2016.
- 40. On or around January 28, 2016, WCIG sent Investor 3 a check in the amount of \$2,949.59, purportedly in satisfaction of any obligation to Investor 3 regarding his investment with WCIG.
- 41. On or around July 4, 2016, MAI posted an advertisement ("Advertisement 1") on Craigslist Phoenix, an online-classifieds website, titled "Conservative Real Estate Investing (10% Reliable Return)."
- 42. Advertisement 1 was posted in the "financial services" classifieds and was directed at residents of Phoenix.
 - 43. Advertisement 1 states:
 - MAI has more than 30 years of experience investing in real estate throughout Southern California;
 - MAI is opening up its secured real estate deals to the general public;
 - MAI purchases homes in desirable areas for 30% under their fair market value;

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- MAI renovates the homes in 4 weeks and then sells the homes "quickly through our vast network of real estate brokers, investment funds and other professionals, EXITING for between a 15% and 45% net profit";
- MAI will make investors 15% in 6 months or less; and
- MAI is a Series 3 licensed broker.
- 44. Advertisement 1 also encourages potential investors to "reach out" to MAI, and directs potential investors to MAI's website, www.BeverlyHillsInvesting.com.
- 45. On or around July 5, 2016, MAI posted another advertisement ("Advertisement 2") on Craigslist Phoenix titled "Conservative Real Estate Investing -- 7% in 6 Months, Low Risk."
- 46. Advertisement 2 was posted in the "financial services" classifieds and was directed at residents of Phoenix.
 - 47. Advertisement 2 states:
 - Montgomery Assets has more than 30 years of experience investing in real estate throughout Southern California;
 - Institutional investors such as pensions, endowments and charities have worked with MAI for a long time, using bespoke deals to generate returns;
 - MAI is opening up its secured real estate deals to the general public;
 - MAI purchases homes in desirable areas for 30% under their fair market value;
 - MAI renovates the homes in 4 weeks and then sells the homes "quickly through our vast network of real estate brokers, investment funds and other professionals, EXITING for between a 15% and 45% net profit";
 - MAI will make investors 7% in 6 months or less; and
 - MAI is a licensed NMLS lender and real estate broker.
- 48. Advertisement 2 also encourages potential investors to "reach out" to MAI, directs potential investors to MAI's website, www.BeverlyHillsInvesting.com, and provides a phone number to contact MAI.

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49.	On or around August 2, 2016, MAI posted another advertisement ("Advertisement
3") on Craigsl	ist Phoenix titled "7-8% Return on Real Property Investments."

- 50. Advertisement 3 was posted in the "financial services" classifieds and was directed at residents of Phoenix.
 - 51. Advertisement 3 states:
 - MAI has more than 30 years of experience investing in real estate throughout Southern California;
 - MAI is opening up its secured real estate deals to the general public;
 - MAI purchases homes in desirable areas for 30% under their fair market value;
 - MAI renovates the homes in 4 weeks and then sells the homes "quickly through our vast network of real estate brokers, investment funds and other professionals, EXITING for between a 8% and 15% net profit"; and
 - MAI will make investors 8% in 6 months or less.
- 52. Advertisement 3 also encourages potential investors to "reach out" to MAI, and directs potential investors to MAI's website, www.BeverlyHillsInvesting.com.
- 53. On or around August 3, 2016, MAI posted another advertisement ("Advertisement 4") on Craigslist Phoenix titled "Safe Real Estate Investing -- 8% In 6 Months."
- 54. Advertisement 4 was posted in the "financial services" classifieds and was directed at residents of Phoenix.
 - 55. Advertisement 4 states:
 - MAI has more than 35 years of experience flipping single-family residential real estate;
 - MAI is doing its September offering of "American Eagle Promissory Notes";
 - MAI "can get [investors] in on these deals with an investment as low as \$20,000";
 - The investment is "for people looking for safe, conservative, reliable returns";
 - MAI guarantees that it will make investors 8% in 6 months; and
 - MAI has been a licensed broker for 14 years.

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- 56. Advertisement 4 also encourages potential investors to "reach out" to MAI, directs potential investors to MAI's website, www.BeverlyHillsInvesting.com, and provides a phone number to contact MAI.
- 57. On or around August 3, 2016, MAI posted another advertisement ("Advertisement 5") on Craigslist Phoenix titled "Safer Real Estate Investment (35 years experience)."
- 58. Advertisement 5 was posted in the "financial services" classifieds and was directed at residents of Phoenix.
 - 59. Advertisement 5 states:
 - MAI has more than 35 years of experience flipping single-family residential real estate;
 - MAI is doing its September offering of "American Eagle Promissory Notes";
 - MAI "can get [investors] in on these deals with an investment as low as \$20,000";
 - "This is a safe, secure, conservative investment";
 - MAI guarantees that it will make investors 8% in 6 months; and
 - MAI is a licensed "Real Estate Broker, Mortgage Broker, Series 3, etc."
- 60. Advertisement 5 also encourages potential investors to "reach out" to MAI, directs potential investors to MAI's website, www.BeverlyHillsInvesting.com, and provides a phone number to contact MAI.
- 61. On or around August 4, 2016, MAI posted another advertisement ("Advertisement 6") on Craigslist Phoenix titled "Conservative Investment Firm -- Accepting New Clients."
- 62. Advertisement 6 was posted in the "financial services" classifieds and was directed at residents of Phoenix.
 - 63. Advertisement 6 states:
 - MAI has more than 30 years of experience helping individual and institutional clients reach their financial goals;
 - MAI offers "the safest, most conservative real estate investments in the world, rather than under performing, dangerous paper assets"; and

- MAI has been a licensed broker for 14 years.
- 64. Advertisement 6 also directs potential investors to MAI's website, www.BeverlyHillsInvesting.com, and provides a phone number to contact MAI.
- 65. On or around August 7, 2016, MAI posted another advertisement ("Advertisement 7") on Craigslist Phoenix titled "High Yield Notes -- Safe and Secure."
- 66. Advertisement 7 was posted in the "financial services" classifieds and was directed at residents of Phoenix.
 - 67. Advertisement 7 states:
 - MAI is a financial firm with more than 30 years of collective experience helping investors reach their financial goals;
 - MAI is very well known for its American Eagle Secured Notes;
 - MAI is unveiling a limited \$25M offering of high yield notes; and
 - MAI is a licensed broker and has a Series 3.
- 68. Advertisement 7 also directs potential investors to MAI's website, www.BeverlyHillsInvesting.com, and provides a phone number to contact MAI.
- 69. Advertisement 7 contained an embedded document providing additional information regarding the notes offered. The document:
 - Indicates that MAI has operations in Dubai, New York, Geneva, Chicago, Dallas, Hong Kong, and Silicon Valley;
 - States that MAI is famous for its Secured American Eagle Notes;
 - Provides a spreadsheet of interest rates for the notes ranging from 7% to 17.5% based on the investment amount and note term;
 - States that the notes are unsecured;
 - States that the minimum investment amount is \$15,000; and
 - Encourages potential investors to call or email MAI.

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- 70. On or around August 8, 2016, MAI posted another advertisement ("Advertisement 8") on Craigslist Phoenix titled "Safe Real Estate Investing (8% Return in 6 Months)."
- 71. Advertisement 8 was posted in the "financial services" classifieds and was directed at residents of Phoenix.
 - 72. Advertisement 8 states:
 - MAI has a team with more than 30 years of combined experience investing in real estate;
 - MAI is opening up our in-house real estate deals to individual investors with as little as \$15,000 to invest;
 - MAI purchases a "beat up home at an extremely low price";
 - MAI's in-house contractors fix up the home in 3 weeks;
 - MAI markets and sells the home using its "vast network of agents and brokers";
 - MAI will make investors 8% in 6 months or less; and
 - MAI is a licensed real estate broker, agent, and mortgage broker.
- 73. Advertisement 8 also encourages potential investors to "reach out" to MAI, directs potential investors to MAI's website, www.BeverlyHillsInvesting.com, and provides a phone number to contact MAI.
- 74. At the time Advertisements 1–8 were posted, the "Leadership" section of MAI's website, located at www.BeverlyHillsInvesting.com/Leadership, stated that:
 - Wohl has 10 years of investment experience; and
 - Johnson has 10 years of options trading experience.
- 75. At the time Advertisements 1–8 were posted, the "Contact" section of MAI's website, located at http://montgomeryassets.com/contact, stated that MAI has "global offices" in Beverly Hills, Los Angeles, San Francisco, Hong Kong, Dubai, and Geneva.
 - 76. Advertisements 1–8 and www.BeverlyHillsInvesting.com did not disclose that:
 - MAI was incorporated in Wyoming in April 2016;
 - MAI is not licensed by the NMLS as a lender or in any capacity;

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 MAI is not licensed by the California Bureau of Real Estate or the Arizona Department of Real Estate as a broker or in any other capacity;

- At the time Advertisements 1–8 were posted to Craigslist, Wohl was 18 years old and Johnson was 27 years old;
- MAI's "global offices" are virtual offices and MAI has no meaningful presence in Hong Kong, Dubai, or Geneva, nor has it ever conducted operations there; and
- Investors 1 and 3 lost more than 40% of the principal they invested in WCIG, a hedge fund owned and managed by Wohl from 2015 to 2016.
- 77. On July 12, 2016, an Arizona resident ("Investor 4") emailed MAI in response to Advertisement 2 by using the online contact form at MAI's website, www.BeverlyHillsInvesting.com. The email stated that Investor 4 was interested in MAI's real estate investment opportunities.
- 78. Investor 4 also responded to Advertisement 2 by using the reply-by-email function on Craigslist, and by calling the number provided in Advertisement 2 and leaving a voicemail.
- 79. On July 18, 2016, Wohl sent an email to Investor 4 requesting Investor 4's phone number to facilitate an investment consultation.
- 80. After several more exchanges, Investor 4 contacted Wohl via telephone on August 1, 2016, to discuss the investment. Investor 4 stated that she had received an inheritance and was considering an investment of \$100,000. During the phone conversation, Wohl stated:
 - Investors are guaranteed to make 8% in 6 months or less;
 - Investor 4's investment principal would be 100% safe even if the housing market softened;
 - MAI has 30 years of experience and "has been around for a while";
 - MAI is "quite a large firm here. [It's] not ultra-large; [it's] not Goldman Sachs; [it's] not
 Wells Fargo, but, you know, [it's] got a nice solid team ";
 - Investor 4's investment would be combined with the funds of others to purchase a property;

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 In some instances, investments from multiple investors are combined with MAI's funds to purchase a property;

- Investor 4's only contribution to the investment would be money and would not participate
 in any other respect;
- Investor 4 would be repaid when the property is sold; and
- Investor 4 would receive a promissory note in exchange for the investment funds.
- 81. At the end of the conversation, Wohl transferred Investor 4 to Johnson, who identified himself as the "chief investment officer." Johnson stated:
 - MAI would not guarantee that Investor 4 would receive a profit, but if the sale of the home was very profitable, Investor 4 would receive an 8% return on her principal;
 - MAI had identified a property in Los Angeles to purchase, had already obtained one investor for the property, Mr. Burgess, and were looking for additional investors to fund the purchase;
 - Mr. Burgess had been investing with MAI for over one year;
 - MAI had executed 11 deals in the last 365 days; and
 - MAI would be responsible for all business activities—Investor 4 need only send MAI the investment check.
- 82. On August 1, 2016, Wohl emailed a partially-completed promissory note to Investor 4. The promissory note was in the amount of \$100,000 and provided for an 8% return in 6 months. The promissory note also provided that an investor's ownership stake in the home is commensurate with the investor's investment amount relative to the total purchase price.
- 83. On August 2, 2016, Johnson called Investor 4 and left a voicemail inquiring as to the status of the investment check.
- 84. On August 6, 2016, Wohl emailed Investor 4 a letter predicting a "volatility event" between August and December 2016 "similar to the one that took place in in [sic] August 2015." The letter encouraged MAI clients to sell their holdings in equities, including mutual funds and exchange-traded funds, and reallocate those assets to MAI's promissory notes.

II.

CONCLUSIONS OF LAW

- 85. The Commission has jurisdiction over this matter pursuant to Article XV of the Arizona Constitution, the Securities Act, and the IM Act.
- 86. Wohl, Johnson, WCIG, NeX, and MAI offered or sold securities within or from Arizona, within the meaning of A.R.S. §§ 44-1801(15), 44-1801(21), and 44-1801(26).
- 87. Wohl, Johnson, WCIG, NeX, and MAI violated A.R.S. § 44-1841 by offering or selling securities that were neither registered nor exempt from registration.
- 88. Wohl, Johnson, WCIG, NeX, and MAI violated A.R.S. § 44-1842 by offering or selling securities while neither registered as a dealer or salesman nor exempt from registration.
- 89. In connection with the offer or sale of securities within or from Arizona, Respondents violated A.R.S. § 44-1991 by, directly or indirectly: (i) employing a device, scheme, or artifice to defraud; (ii) making untrue statements of material fact or omitting to state material facts that are necessary in order to make the statements made not misleading in light of the circumstances under which they are made; or (iii) engaging in transactions, practices, or courses of business that operate or would operate as a fraud or deceit upon offerees and investors. Respondents' conduct includes the following:
- a) Wohl and WCIG falsely represented to Investor 1 that only 20% of his investment would be at risk, yet lost approximately 50% of Investor 1's account value between December 2015 and January 2016;
- b) Wohl and WCIG falsely represented to Investor 1 that WCIG managed 178
 investment accounts, but actually managed only 13;
- Wohl and WCIG falsely represented to Investor 1 that WCIG managed between
 \$9 million and \$10 million in assets, but actually managed less than \$500,000;
- d) Wohl and WCIG misled Investor 1 regarding the risk associated with the investment by representing that a textbook trade for WCIG had a 99.5% probability of profit;

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- e) Wohl and WCIG misled Investor 1 regarding the likely return on investment by representing that investors who had invested by January 1, 2015, received a 23% return in the first quarter of 2015;
- f) Wohl, Johnson, and NeX misled Investors 1 and 2 regarding the risk associated with the investment by representing that the investment strategy eliminated exposure to systemic risk and would result in profits regardless of market direction;
- g) Wohl, Johnson, and NeX misled investors 1 and 2 regarding the likely return on the investment by representing that their investments would yield at least a 20% annual return while having no reasonable basis for such a projection;
- h) Wohl, Johnson, and MAI falsely represented to potential investors that MAI had 35 years of experience flipping single-family residential real estate, but MAI has existed for less than six months, Wohl is 18 years old, and Johnson is 27 years old;
- i) Wohl, Johnson, and MAI guaranteed potential investors that their investments would be "100% safe," but did not disclose that investors may lose money if MAI is unable to repay the notes due to depreciation of the investment properties or other circumstances;
- j) Wohl, Johnson, and MAI falsely represented to potential investors that institutional investors have worked with MAI for a long time, when MAI had been incorporated for less than six months;
- k) Wohl, Johnson, and MAI falsely represented to potential investors that MAI is a licensed NMLS lender, real estate agent, mortgage broker, and has been a real estate broker for 14 years, but MAI was not so licensed or registered;
- l) Wohl, Johnson, and MAI misled potential investors by representing that, while not ultra-large like Wells Fargo or Goldman Sachs, MAI is "quite a large firm";
- m) Wohl, Johnson, and MAI misled Investor 4 and other potential investors regarding MAI's size and the extent of its operations by representing that MAI has offices in Geneva, Hong Kong, and Dubai; and

- n) Johnson and MAI misled Investor 4 by representing that MAI has completed 11 deals in the last 365 days, when MAI had been incorporated for less than six months.
- 90. Respondents Wohl and Johnson directly or indirectly controlled NeX and MAI within the meaning of A.R.S. § 44-1999. Therefore, Wohl and Johnson are jointly and severally liable under A.R.S. § 44-1999 to the same extent as NeX and MAI for violations of A.R.S. § 44-1991.
- 91. Respondents Wohl, Johnson, WCIG, and NeX have violated A.R.S. § 44-3241 by engaging in a transaction or transactions within or from Arizona involving the provision of investment advisory services in which Respondents were, directly or indirectly: (i) employing a device, scheme, or artifice to defraud; (ii) making untrue statements of material fact or omitting to state material facts that are necessary in order to make the statements made not misleading in light of the circumstances under which they are made; (iii) misrepresenting professional qualifications with the intent that the client rely on the misrepresentation; or (iv) engaging in transactions, practices, or courses of business that operate or would operate as a fraud or deceit. Respondents' conduct includes, the following:
- a) Wohl and WCIG falsely represented to Investor 1 that only 20% of his investment would be at risk, yet lost approximately 50% of Investor 1's account value between December 2015 and January 2016;
- b) Wohl and WCIG falsely represented to Investor 1 that WCIG managed 178
 investment accounts, but actually managed only 13;
- Wohl and WCIG falsely represented to Investor 1 that WCIG managed between
 \$9 million and \$10 million in assets, but actually managed less than \$500,000;
- d) Wohl and WCIG misled Investor 1 regarding the risk associated with the investment by representing that a textbook trade for WCIG had a 99.5% probability of profit;
- e) Wohl and WCIG misled Investor 1 regarding the likely return on investment by representing that investors who had invested by January 1, 2015, received a 23% return in the first quarter of 2015;

 f) Wohl, Johnson, and NeX misled Investors 1 and 2 regarding the risk associated with the investment by representing that the investment strategy eliminated exposure to systemic risk and would result in profits regardless of market direction; and

- g) Wohl, Johnson, and NeX misled investors 1 and 2 regarding the likely return on the investment by representing that their investments would yield at least a 20% annual return while having no reasonable basis for such a projection.
- 92. Respondents' conduct is grounds for a cease and desist order pursuant to A.R.S. §§ 44-2032 and 44-3292.
- 93. Respondents' conduct is grounds for an order of restitution pursuant to A.R.S. §§ 44-2032 and 44-3292.
- 94. Respondents' conduct is grounds for administrative penalties under A.R.S. §§ 44-2036 and 44-3296.

III.

ORDER

THEREFORE, on the basis of the Findings of Fact, Conclusions of Law, and Respondents' consent to the entry of this Order, the Commission finds that the following relief is appropriate, in the public interest, and necessary for the protection of investors:

IT IS ORDERED, pursuant to A.R.S. §§ 44-2032 and 44-3292, that Respondents, and any of Respondents' agents, employees, successors and assigns, permanently cease and desist from violating the Securities Act and IM Act.

IT IS FURTHER ORDERED that Respondents comply with the attached Consent to Entry of Order.

IT IS FURTHER ORDERED, pursuant to A.R.S. §§ 44-2032 and 44-3292, that Respondent Wohl shall, jointly and severally with WCIG, pay restitution to the Commission in the principal amount of \$32,918.72 as a result of the conduct set forth in the Findings of Fact and Conclusions of Law. Payment shall be made to the "State of Arizona." Payment is due as follows:

- 1. \$16,459.36 is due on November 22, 2017.
- 2. The remaining balance of \$16,459.36 shall be paid over 12 months in equal installments of \$1,371.61, beginning on December 1, 2017.
 - 3. Each monthly payment shall be made on or before the first day of the month.
- 4. If Wohl and WCIG do not make each payment in full when due under the foregoing terms, any outstanding balance of the restitution amount may be deemed in default and shall be immediately due and payable to the Commission, with Wohl and WCIG liable to the Commission for the costs of collection, including reasonable attorneys' fees and interest at the maximum legal rate.
- 5. In the event of default, no right to cure the default shall exist. Wohl and WCIG hereby waive any such right.

The Commission shall disburse the funds on a pro-rata basis to investors shown on the records of the Commission. Any restitution funds that the Commission cannot disburse because an investor refuses to accept such payment, or any restitution funds that cannot be disbursed to an investor because the investor is deceased and the Commission cannot reasonably identify and locate the deceased investor's heirs or successors, shall be disbursed on a pro-rata basis to the remaining investors shown on the records of the Commission. Any funds that the Commission determines it is unable to or cannot feasibly disburse shall be transferred to the general fund of the state of Arizona.

IT IS FURTHER ORDERED, pursuant to A.R.S. §§ 44-2036 and 44-3296, that Respondent Wohl, shall, jointly and severally with Johnson, WCIG, NeX, and MAI, pay an administrative penalty in the amount of \$5,000 as a result of the conduct set forth in the Findings of Fact and Conclusions of Law. Payment shall be made to the "State of Arizona." Payment is due as follows:

- 1. The balance of \$5,000 shall be paid over 12 months in equal installments of \$416.67 beginning on December 1, 2017.
 - 2. Each monthly payment shall be made on or before the first day of the month.

- 3. If Respondents do not make each payment in full when due under the foregoing terms, any outstanding balance of the \$5,000 administrative penalty amount shall be deemed in default and be immediately due and payable to the Commission, with Respondents liable to the Commission for the costs of collection, including reasonable attorneys' fees and interest at the maximum legal rate.
- 4. In the event of default, no right to cure the default shall exist. Respondents hereby waive any such right.

IT IS FURTHER ORDERED that payments received by the state of Arizona from Wohl or WCIG shall first be applied to the restitution obligation. Upon payment in full of the restitution obligation, payments from Wohl or WCIG shall be applied to the administrative penalty obligation. Payments from Johnson, NeX, or MAI shall be applied to the administrative penalty obligation.

IT IS FURTHER ORDERED, that if Respondents fail to comply with this order, the Commission may bring further legal proceedings against Respondents, including application to the superior court for an order of contempt.

IT IS FURTHER ORDERED that this Order shall become effective immediately.

BY ORDER OF THE ARIZONA CORPORATION COMMISSION

CHAIRMAN FORESE

COMMISSIONER DUNN

COMMISSIONER TOBIN

COMMISSIONER OLSON

COMMISSIONER BURNS

	STORTER STORTER AND THE STORTER STORTE			
1	IN WITNESS WHEREOF, I, TED VOGT, Executive Director of the Arizona Corporation Commission, have hereunto set my			
3	hand and caused the official seal of the Commission to be affixed at the Capitol, in the City of Phoenix, this day of, 2017.			
4	oi, 2017.			
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6	TED VOGT			
7	EXECUTIVE DIRECTOR			
8				
9	DISSENT			
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11	DISSENT			
12	This document is available in alternative formats by contacting Kacie Cannon, ADA Coordinator,			
13	voice phone number (602) 542-3931, e-mail kcannon@azcc.gov.			
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CONSENT TO ENTRY OF ORDER

- 1. Respondents Jacob Wohl, Matthew Johnson, Wohl Capital Investment Group, LLC, NeX Capital Management, LLC, and Montgomery Assets, Inc. ("Respondents"), admit the jurisdiction of the Commission over the subject matter of this proceeding. Respondents acknowledge that they have been fully advised of their right to a hearing to present evidence and call witnesses and Respondents knowingly and voluntarily waive any and all rights to a hearing before the Commission and all other rights otherwise available under Article 11 of the Securities Act, Article 7 of the IM Act, and Title 14 of the Arizona Administrative Code. Respondents acknowledge that this Order to Cease and Desist, Order for Restitution, Order for Administrative Penalties and Consent to Same ("Order") constitutes a valid final order of the Commission.
- Respondents knowingly and voluntarily waive any right under Article 12 of the Securities Act and Article 8 of the IM Act to judicial review by any court by way of suit, appeal, or extraordinary relief resulting from the entry of this Order.
- 3. Respondents acknowledge and agree that this Order is entered into freely and voluntarily and that no promise was made or coercion used to induce such entry.
- 4. Respondents acknowledge that they have been represented by the same attorney in this matter, Robert Mitchell of Tiffany & Bosco, P.A. Respondents acknowledge that Mr. Mitchell has apprised them of their rights regarding any potential and actual conflicts of interest arising from the joint representation. Respondents acknowledge that they have each given their informed consent to such representation.
- Each Respondent acknowledges that he/it has reviewed this Order with their attorney,
 Robert Mitchell of Tiffany & Bosco, P.A., and understand all terms it contains.
- Respondents neither admit nor deny the Findings of Fact and Conclusions of Law contained in this Order.
- 7. By consenting to the entry of this Order, Respondents agree not to take any action or to make, or permit to be made, any public statement denying, directly or indirectly, any Finding of

Fact or Conclusion of Law in this Order or creating the impression that this Order is without factual basis.

- 8. Respondents further agree that they shall not deny or contest the Findings of Fact and Conclusions of Law contained in this Order in any present or future bankruptcy proceeding. In the event that any Respondent pursues bankruptcy protection in the future, such Respondent further agrees that in such bankruptcy proceeding, pursuant to 11 U.S.C. § 523(a)(19), the following circumstances exist:
- A. The obligations incurred as a result of this Order are a result of the conduct set forth in the Findings of Fact and Conclusions of Law in the Order and are for the violation of Arizona state securities laws, pursuant to 11 U.S.C. § 523(a)(19)(A)(i);
- B. This Order constitutes a judgment, order, consent order, or decree entered in a state proceeding pursuant to 11 U.S.C. § 523(a)(19)(B)(i), a settlement agreement entered into by the Respondent pursuant to 11 U.S.C. § 523(a)(19)(B)(ii), and a court order for damages, fine, penalty, citation, restitution payment, disgorgement payment, attorney fee, cost or other payment owed by the Respondent pursuant to 11 U.S.C. § 523(a)(19)(B)(iii).
- 9. While this Order settles this administrative matter between Respondents and the Commission, Respondents understand that this Order does not preclude the Commission from instituting other administrative or civil proceedings based on violations that are not addressed by this Order.
- 10. Respondents understand that this Order does not preclude the Commission from referring this matter to any governmental agency for administrative, civil, or criminal proceedings that may be related to the matters addressed by this Order.
- 11. Respondents understand that this Order does not preclude any other agency or officer of the state of Arizona or its subdivisions from instituting administrative, civil, or criminal proceedings that may be related to matters addressed by this Order.

Docket	No	S-20986	Δ_1	6-6	1340
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	Docket No. S-20986A-16-0340
1	MATTHEW K. JOHNSON
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3	STATE OF) ss
4	COUNTY OF) ss
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6	SUBSCRIBED AND SWORN TO BEFORE me this day of, 2016.
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8	NOTARY PUBLIC
9	My commission expires:
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6	STATE OF) ss	
7	COUNTY OF	
8	SUBSCRIBED AND SWORN TO BEFORE me this	, day of, .
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11		NOTARY PUBLIC
12	My commission expires:	
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14		YEAR CARREST MANAGEMENT LLC
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19	STATE OF)	
20) ss COUNTY OF)	
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24		NOTARY PUBLIC
25	My commission expires:	
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	Docket No. S-20986A-16-0340
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2	MONTGOMERY ASSETS, INC.
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4	Ву
5	Its
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7	STATE OF) ss
8	COUNTY OF
9	SUBSCRIBED AND SWORN TO BEFORE me this day of, .
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11	NOTA BY BUBLIC
12	My commission expires:
13	My commission expires.
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Docket No. S-20986A-16-0340

1	SERVICE LIST FOR:	Jacob Wohl, et al.
2	Robert D. Mitchell TIFFANY & BOSCO, P.A. 2525 E. Camelback Road Phoenix, Arizona 85016 Attorneys for Respondents	
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